

## Fast Facts

Main AxPact Partner:  
AxPact Netherlands  
Pulse Business Solutions

Client:  
Kingspan Unidek

Website:  
[www.unidek.nl](http://www.unidek.nl)

Business Description:  
Manufacturer of products for  
the construction industry

Countries:  
Netherlands, Germany,  
Belgium, France

## AxPact “Inspires Confidence” for Kingspan Unidek

**Kingspan Unidek has been manufacturing innovative and sustainable products for the European construction industry for almost 40 years. In this time the company has developed many successful products including, it’s revolutionary Structural Insulated Panel System (SIPS), which has established a market-leading position for roofing panels in several countries.**

Kingspan Unidek wanted a system and a partner who could replace their previous disparate systems with a single integrated solution. After deep research and a careful selection process Unidek Kingspan selected AxPact member, Pulse Business Solutions, to implement Microsoft Dynamics AX across their entire business operations. Pulse was chosen because of their proven specialist solutions and skills within manufacturing companies. AxPact was also key to the partner choice because it enabled Pulse to provide a single solution and a centrally managed project.

René Koppert, CFO of Unidek recognised very early the value of AxPact in a multi-national Microsoft Dynamics AX project, **“AxPact offers a strong partner network that unites quality and expertise. That inspires confidence”**, commented René Koppert. **“Our old, decentralised systems meant that everything was produced almost fully to order according to customer specifications. In the peak and troughs characteristic of the construction industry, an early customer order decoupling point meant that a substantial over capacity was needed to be able to reach the delivery reliability targets.”**

To change this situation, the implementation of ERP also involved a reorganisation and, above all, integration of production processes to deploy the workforce and the means of production more efficiently.

**“Now everything has been sorted out internally, we can also start using the information externally to increase our levels of service provision to the customers”**, says René Koppert, CFO Unidek.